## **BIRKMAN INSIGHTS**

JOHN Q. PUBLIC



## **ORGANIZATIONAL FIT**

The following statements are generated from your Work Styles scores. Carefully read each statement and check the ones that are most significant to you. Remember, a statement appears because it may be significant for you, not because it is significant. Only you can decide which statements are most relevant to you.

You think in terms of classic organizational structure; you relate well to the formal management structure of the large organization
You prefer to manage using a combination of formal management training and field experience; you are inclined to be doubtful of those who are over-dependent on management theory, or of those whose management background is purely experiential
You tend to be motivated primarily by the inherent interest you have in work or in its results, rather than by work for its own sake
You can be something of a free-wheeler; you tend to base your actions on what benefits the organization or your immediate group rather than on corporately mandated or abstract values
You are something of a free spirit; you may be less predictable than other people in terms of your response to the corporate "line" and more inclined to follow your own way of thinking