ACUSTOM BIRKMAN REPORT SET

THIS REPORT WAS PREPARED FOR: GROUP REPORT DATE PRINTED | December 10 2025





The Organizational Focus shows you the best working environment for the Group you belong to. It's generated by determining how similar your Group is to people who work in four different work environments.

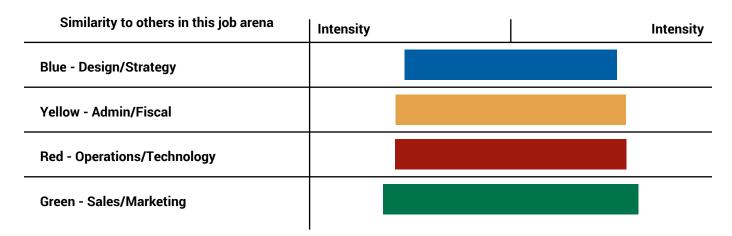
GROUP REPORT

Similarity to others in this job arena	Intensity	Intensity
Blue - Design/Strategy		
Yellow - Admin/Fiscal		
Red - Operations/Technology		
Green - Sales/Marketing		

Description of Organizational Focus (by color): Red - Operations/Technology Green - Sales/Marketing · A work environment that emphasizes a · A work environment that emphasizes practical, hands-on approach, usually selling, promoting, directing, and GREEN with a tactical focus. motivating others. RED · A product-focused culture with strong · A communications-based culture emphasis on implementation. designed to influence others. Yellow - Admin/Fiscal Blue - Design/Strategy A work environment that emphasizes A work environment that emphasizes standards, tracking, and quality planning, innovating, and creating. **BLUE** assurance. · A culture of ideas, usually with a A culture based on efficient procedures strong strategic focus. and policies.



GROUP REPORT



NAME	GROUP'S BOTTOM LINE COLOR	GROUP'S SUPPORTING COLOR	GROUP'S 2nd SHORTEST COLOR	GROUP'S SHORTEST COLOR
PERSON 2 PERSON 3 PERSON 1 PERSON 4 PERSON 6 PERSON 9 PERSON 7 PERSON 5 PERSON 8				



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NAME	SCORE	GROUP'S BOTTOM LINE COLOR
PERSON 2	10	
PERSON 3	10	
PERSON 1	9	
PERSON 4	8	
PERSON 6	7	
PERSON 9	6	
PERSON 7	5	
PERSON 5	5	
PERSON 8	1	



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Green - Sales/Marketing		

NAME	SCORE	GROUP'S SUPPORTING COLOR
PERSON 2	10	
PERSON 5	8	
PERSON 3	8	
PERSON 7	7	
PERSON 4	7	
PERSON 9	6	
PERSON 1	5	
PERSON 6	4	
PERSON 8	1	



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Red - Operations/Technology		
Green - Sales/Marketing		

NAME	SCORE	GROUP'S 2nd SHORTEST COLOR
PERSON 2	10	
PERSON 9	9	
PERSON 5	7	
PERSON 3	7	
PERSON 6	7	
PERSON 4	7	
PERSON 1	5	
PERSON 7	4	
PERSON 8	1	



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Green - Sales/Marketing		

NAME	SCORE	GROUP'S SHORTEST COLOR
PERSON 2	9	
PERSON 1	9	
PERSON 3	9	
PERSON 4	7	
PERSON 6	5	
PERSON 9	4	
PERSON 5	3	
PERSON 7	3	
PERSON 8	2	